



PRIMARY ELECTRIC SUPPLY, INC.

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Emergency Delivery and Product Availability

Our expansive inventory and experienced staff are available 24 hours a day 365 Days of the year to provide you with emergency service and product delivery.

Industry Experience

With an average electrical industry experience of 26 years, our product specialists possess unparalleled industry knowledge and experience. Our experience and knowledge will help you manage and select the exact products for even your most demanding projects or applications

Project Quotation and Management

The Project Management Team at Primary Electric Supply, Inc. possesses an average tenure of 30 years. We provide total knowledge and competency in all phases of electrical project construction. Whether large scale or small, your project demands experience it can count on. Count on our team for:

- Accurate job takeoffs
- On-Time detailed and correct quotations
- Proper and precise order placement
- Professional Submittals
- Properly coordinated releases
- Accurate and detailed billing
- Equipment delivery with proper notification
- Professional Operation and Maintenance Manuals

From conception to completion our experience, knowledge, and professionalism will provide your project with the *lowest total delivered cost*.

Flexible Delivery and Contractor Pick-Up

The formidable completion constraints imposed on today's projects has required a new level of service when procuring electrical distribution products. In an effort to aid in your project management, Primary Electric Supply's staff is available to arrange *Same Day Delivery, After Hours Pick-ups, After Hours Delivery, and Emergency Support*.

Products "Plus"

Primary Electric Supply, Inc. is more than just a distributor of wholesale electrical distribution products. We provide the expertise, knowledge and flexibility to exceed the demands of industry and work as your valued partner to provide the right *solutions* - on time, every time.

Government Supplier

Since 1992, Primary Electric Supply, Inc. has been a valued link in the Department of Defense supply chain.

As a valued Government Channel Partner we are competent at packaging to MIL-STD-2073 and bar coding to MIL-STD-129. Our ability and performance have enable our organization to reach a level of excellence with no delinquent contract lines and no contract lines with quality deficiencies.

Cable Management Programs

Our Wire and Cable Specialists will evaluate and develop a *Project Specific* program tailored to eliminate many of the delays and costs incurred for your wire and cable requirements. All programs are designed to help reduce your projects *total cost* by incorporating the following features:

- One source supplier for single and multiple projects.
- Quality Wire & Cable
- Volume pricing structures
- Lowered Delivered Costs
- Feeder, Circuit, and Overall Reel Identification / Labeling.
- Delivery Management and flexible release control.
- Profit enhancing Value added solutions.
- Technical support
- Unique Flexibility - Project specific terms and conditions

What is Eliminated:

- Costly and time consuming wire management.
- Shipping / manufacturing delays and conflicts
- Excessive overnight and Hot Rush freight charges.
- Out of Stock inventory
- Cost overruns created by excess material

Lowest Delivered Cost

Expansion and Construction Projects are increasingly faced with limiting time constraints. While no project is the same, the ability to procure materials in a timely and cost effective manor remains critical to its' success. Primary Electric Supply delivers the *Lowest Total Delivered cost* by offering industry leading expertise while supplying your projects with *accurate* and *dependable* cost effective materials.

CORE CAPABILITIES

